

VARIABLE ANNUITIES

Riders and Features

A variable annuity is, like other annuities, a long-term investment option that can grow tax-deferred.



Riders are optional features that are available for some annuity products at an additional cost. They allow you to tailor your coverage and help protect what is most important to you.

Death benefits Annuities allow you to pass assets to beneficiaries while avoiding the time-consuming and costly probate process. Death benefits may be used to:

- Continue payments to a designated beneficiary
- Pay for the owner's final costs (such as funeral, burial or estate planning)
- Benefit a charity or organization that has been named as a beneficiary

A **terminal illness feature** will allow an amount equal to the full death benefit value to be given to the account owner prior to his or her death.

Most annuities offer a **standard death benefit**—often the return of the premium.

Some annuities offer **optional enhanced death benefits**, available for an additional cost, that let you lock in the highest percentage (annually or monthly) or lock in a set rate of interest (typically 3–5 percent). This can protect your beneficiaries if you pass away when your performance is down.



- Not a deposit • Not FDIC or NCUSIF insured
- Not guaranteed by the institution
- Not insured by any federal government agency
- May lose value

Living benefits

These riders may provide guaranteed lifetime income for you and, if selected, your spouse.

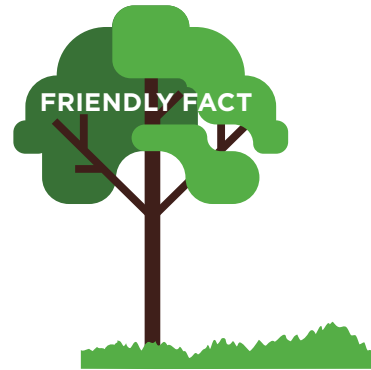
- Can provide guaranteed increases or “roll-ups” for your future income
- Offer consistent lifetime payouts that are based on the age when you take income

Protecting your spouse

A **spousal protection death benefit feature*** helps spouses provide for each other no matter who passes away first and no matter which spouse owns the contract.

With spousal protection, the surviving spouse can choose to:

- **Pay out**—and receive a guaranteed death benefit, or
- **Continue the contract** at the amount of the death benefit or contract value, whichever is higher.



Some providers offer a spousal protection death benefit feature on “qualified money,” such as IRA accounts.

*. Applies to legally married couples

This material is not a recommendation to buy, sell, hold, or rollover any asset, adopt an investment strategy, retain a specific investment manager or use a particular account type. It does not take into account the specific investment objectives, tax and financial condition or particular needs of any specific person. Investors should work with their financial professional to discuss their specific situation.

Annuities have limitations. They are long-term vehicles designed for retirement purposes. They are not intended to replace emergency funds, to be used as income for day-to-day expenses, or to fund short-term savings goals.

Guarantees and protections are subject to the claims-paying ability of the issuing insurance company. Withdrawals may trigger early surrender charges, reduce your death benefit and contract value.

A variable annuity is a contract you purchase from an insurance company, designed for long-term investing. The values will fluctuate based on investment option performance. Investing involves market risk, including possible loss of principal. They have some limitations and you may be charged penalties if you take your money out early. Withdrawals may be subject to ordinary income taxes, and if you are under age 59½, you may pay a 10% federal tax penalty also. Fees and charges can vary.

Variable products are sold by prospectus. Both the product prospectus and underlying fund prospectuses can be obtained from your investment professional or by writing to Nationwide Life Insurance Company, P.O. Box. 182021 Columbus, OH 43218-2021. Before investing, carefully consider the fund's investment objectives, risks, charges, and expenses. The product prospectus and underlying fund prospectuses contain this and other important information. Read the prospectuses carefully before investing.

Annuity products are issued by Nationwide Life Insurance Company, Columbus, Ohio. The general distributor is Nationwide Investment Services Corporation, member FINRA

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